



CALITERRA

RESERVE OF RESPECT



IMPACT REPORT

2024



www.caliterra.cl



[@caliterrawines](https://www.instagram.com/caliterrawines)

This report reflects the progress made on the Sustainability Strategy of Viña Caliterra, a member of the Viñedos Familia Chadwick group, for the January 1 to December 31, 2024 period.



The report includes all products produced by Viña Caliterra S.A.

WELCOME!



Once again we are proud to present **Viña Caliterra's 2024 Impact Report**, through which we share transparently the work and efforts we have undertaken together to continue crafting wines made with a deep respect for the environment—embodied in every bottle we produce.

This document builds upon the first edition, offering a closer look at the progress made over the course of 12 months. It represents not only our commitment to sustainable development but also serves as a management tool that encourages us to keep pushing boundaries and striving for constant improvement.

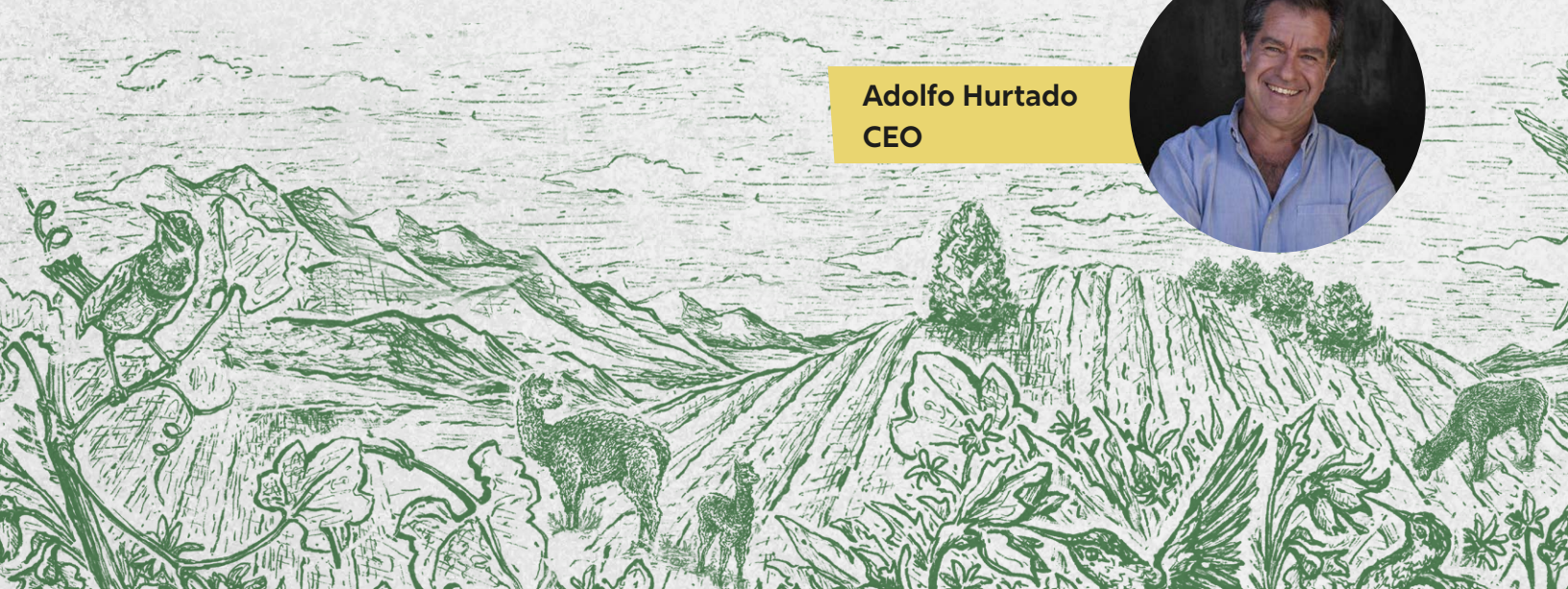
The past few years have been particularly challenging for us and the global wine industry, significantly affecting every player within the value chain. Despite this, we have remained committed to producing high-quality, low-intervention wines, processing nearly **4.5 million kilos of grapes** and producing over **3 million litres of wine**, yielding a **3% increase over** the previous period.

Once again, we reaffirmed our commitment to sustainability by renewing our certification under the **"Sustainable Wine of Chile"** program, achieving significantly higher compliance rates across all areas assessed. We also continued improving the efficiency of most of our environmental indicators and further strengthened our relationship with the **community** through various collaborative initiatives.

Each page of this report reflects the result of **teamwork** and the **commitment** of everyone who is part of Viña Caliterra, allowing us to move forward with conviction and a broad vision for the future.

I invite you to explore and discover the true essence of Caliterra—our **Reserve of Respect**.

Adolfo Hurtado
CEO



2024 was a year marked by commitment, creativity and the inspiration of our team. We continued to promote ideas and innovate with a strong focus on the sustainability of our winery, the community, and of course, oenological excellence.

Our wines were recognised on various occasions for their originality, capturing the attention of specialised critics and receiving excellent ratings, reaffirming our belief that authenticity and respect for origin are fundamental pillars of our work.



Alberto Eckholt
Chief Winemaker

We are proud to have concluded 2024 with a highly successful agricultural season, during which we continued our progress towards increasingly clean and sustainable viticulture, with a special focus on production in harmony with nature and the environment.

In this report you will find an overview of our practices and how we have focused our efforts on maintaining and improving indicators that strengthen this commitment, always in pursuit of excellence and quality.



Carlos Oyarzún
Viticulturist and Estate Manager



**Caliterra comes from Cali (from
the Spanish 'calidad', meaning
quality) and terra (earth)**

RESPECT IS THE FOUNDATION OF EVERYTHING WE DO

We were born with our feet on the land, the same land that we care for, love and understand, and that gives rise to our unique wines.

For us, respect is at the heart of valuing our environment and flows through every bottle we produce.

We respect nature, tradition, community and sustainability because we value life as well as resources, striving to maintain a clean and healthy environment and ensure a better tomorrow.

Our environment is a unique terroir in the Colchagua Valley.



OUR WINES



🌟 Flagship
**CALITERRA
CENIT**



Parcel wine
**CALITERRA
PÉTREO**



Gran Reserva
**CALITERRA
TRIBUTO**



Reserva
**CALITERRA
RESERVA**

OUR GLOBAL PRESENCE



We are present in more than 30 countries, with our key markets being Chile, Japan, Canada and Brazil, among others.



2024 FIGURES

Although fewer kilos of grapes were processed at our winery in 2024, resulting in a lower total volume of wine produced, the yield for this season was **3% higher compared to 2023**.

HARVEST

	2023	2024
Grapes processed (Kg)	5,696,100	4,489,030
Wine produced (L)	4,128,217	3,380,338
Yield (L/Kg)	0.72	0.75
Wine processed (L)	32,770,892	33,564,817

"Wine processed" refers to all wine movements carried out during each season, regardless of the vintage year.

9 LITRES CASES

115,078

sold in 2024

SALES BY VOLUME

31% **69%**

Chile

Exports



OUR BRAND PILLARS



Commitment to the Environment

PIONEERS OF SUSTAINABILITY IN CHILE

Since Caliterra's founding, our work has been driven by our sustainable philosophy and sustainable viticulture. As pioneers in this field in Chile, in 2011 we laid the groundwork for the Wines of Chile National Sustainability Code, inspiring the country's wine industry to voluntarily incorporate and implement sustainable practices.



Wines of Quality

QUALITY & RATINGS

We produce wines from our own vineyards, allowing us to guarantee the highest quality from field to bottle.



Colchagua: a unique valley

COLCHAGUA, A RENOWNED VALLEY

We are located in one of Chile's most prestigious winegrowing valleys, allowing us to produce delicious, well-balanced and full-bodied wines.

CALITERRA MILESTONES

1996

From its origin, Viña Caliterra established its own Sustainability Code

2009

BRC Food Certification, ensuring the safety, quality, and legality of food products



2011

First certification process under the Wines of Chile Sustainability Code

2017

Measurement of our carbon footprint, offsetting emissions thanks to our native forest

2021

Voluntary commitment to moderate and responsible wine consumption



2022

100% of our energy matrix sourced from certified renewable energy



Wildfire in our vineyard affecting native forest and some vineyard blocks



2023

New eco-packaging for Caliterra Tributo and Reserva lines, with FSC-certified paper labels



Vegan certification for the entire portfolio under the international V-Label certification



Launch of the ecological restoration project for our native forest in partnership with VCCB (Wine, Climate Change and Biodiversity Program)



Renewal of "Sustainable Wine of Chile" certification under the Wines of Chile Sustainability Code, for the 2023-2025 period



MILESTONES 2024

Launch of our first
Impact Report!



Water Footprint Project in collaboration with the Colchagua Valley Wine Association, aiming to promote the sustainable use of water in the region's wine industry



Participation in RaboFinance – Rabobank Group's voluntary programme "Road to Paris" – Carbon Footprint Measurement



SOUL LAB

Creation of our **R&D Laboratory**, with the purpose of deepening our understanding of the terroir, while honouring it

LADERA SUR

3rd edition of the Ladera Sur Festival in Chile – an outdoor event bringing together key voices in environmental topics



VISTA BAKER

2nd edition of the Vista Baker Festival – a celebration of sport, nature, and local culture through various activities in the extraordinary region of Cochrane, Chilean Patagonia



Collaborative project with chef Carlo von Mühlenbrock and his programme "Vive Sustentable", focused on promoting a more sustainable lifestyle



WE ARE A RESERVE OF RESPECT

Since its creation in 1996 as a joint venture between Eduardo Chadwick and Robert Mondavi, Caliterra has upheld a strong commitment to sustainability. At Caliterra, we promote a production model that respects the environment, protects natural resources, and envisions a cleaner future for the generations to come. More than just a place, Caliterra is a Reserve of Respect: for the land, for our people, and for our pledge.



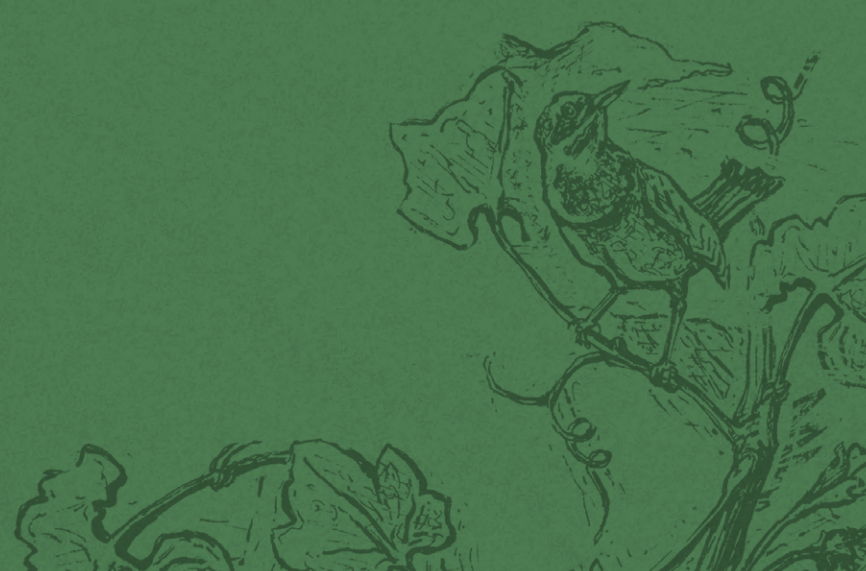
**FOR OUR
LAND**



**FOR OUR
PEOPLE**



**FOR OUR
PLEDGE**



RESPECT FOR OUR LAND



VINEYARDS

244 HA
PLANTED

55 HA
ON SLOPES

189 HA
ON FLAT

260 TONNES

OF COMPOST PRODUCED AND APPLIED
IN THE VINEYARDS

30,000 FIBERGLASS

VINE STAKES REUSED FOR REPLANTING
AND VINEYARD RENEWAL

WE RECOVERED

+70 HA

OF OLD VINES

52 HA

OF VINEYARDS POST-WILDFIRE








TRANSITION TO ORGANIC

As part of our commitment to environmental care and the advancement of increasingly sustainable farming practices, at the end of 2024 we began transitioning **36.8 hectares of vineyards to organic agriculture**—making the most of the great potential of our soils. This will allow us to have certified organic grapes by the 2028 harvest.



SOILS

We continue to enhance practices that enable us to advance towards cleaner and more sustainable viticulture, most of which are based on the principles of organic and regenerative agriculture:

-  Use of low environmental impact and/or naturally derived products, such as Trichoderma for controlling wood diseases in vineyards, and plant extracts for pest management.
-  Annual increase in areas managed without herbicides.
-  Weed control supported by over 65 horses, 13 alpacas, 31 cattle, and 39 sheep freely roaming the vineyard, which also contribute natural fertiliser to the soil.
-  Preparation and application of compost to improve organic matter content and preserve soil life.
-  Canopy management to optimise and improve sunlight utilisation.
-  Maintenance of ground cover vegetation that helps maintain the natural balance of the soils.
-  Preservation of 12 natural biological corridors and 5 biodiversity islands based on native flora.



In 2022, we were affected by a wave of wildfires in the central-southern region of the country, which consumed 309 hectares of native forest and sclerophyllous shrubland, as well as areas of our vineyards, biological corridors, and pastures.

As a result, in 2023 we initiated a project together with the **Wine, Climate Change and Biodiversity Programme (VCCB)**, where through the establishment of experimental plots and multiple field visits in 2024, we assessed whether retaining burnt standing trees and shrubs favours the passive restoration of the ecosystem via their effect on seed rain.

While significant progress and preliminary results from this study are already available, the final results will be published during 2025.



WATER

Efficient use of water in our production processes is a priority to ensure the quality and sustainability of our wines over time, but it also reflects the respect and care we owe to this natural resource, which is becoming increasingly scarce due to climate change.

- 💧 Measurement and monitoring of the water potential of the vines to determine irrigation needs and overall water consumption in our vineyard.
- 💧 Continuous adjustments to irrigation lines and installation of drip emitters to improve distribution and efficiency, as well as to extend the lifespan of hoses.
- 💧 Scheduling of irrigation times to avoid evapotranspiration.
- 💧 Drip irrigation system that allows targeted watering of the vines.
- 💧 Use of compressed air to clean tanks during harvest, significantly reducing water consumption.
- 💧 Maintenance of hoses to prevent leaks and the implementation of water guns for more efficient flow control.

331,167,000 L

USED IN AGRICULTURAL OPERATIONS

- 💧 3.42% reduction in consumption vs 2023
Improved efficiency in agricultural processes

8,390,000 L

USED IN WINEMAKING PROCESSES

- 💧 25.7% reduction in consumption vs 2023
Improved efficiency in winemaking operations

0.25 L OF WATER

USED/L OF GRAPES PROCESSED AT THE WINERY

- 💧 27.3% lower indicator vs 2023
Increase in litres of wine processed

In 2024, we began actively participating in the project "**Corporate Water Management for the Wine Sector in the Colchagua Valley**," led by the Regional Government of O'Higgins, the Colchagua Valley Wine Association, and the Sustainability and Climate Change Agency of Corfo, with the support of **Fundación Chile**. Together with over 20 other wineries from the valley, we are working to implement measures for the efficient and sustainable use of water. The goal is to obtain the Certified Blue Clean Production Agreement (APL), in response to a climate scenario that increasingly threatens agricultural activity.

“

2025 GOAL

Reduce water consumption by at least 5% vs 2024

”



ENERGY AND EMISSIONS




We continue to implement concrete actions to improve the energy efficiency of our processes and reduce our carbon footprint.

1,161,149 KWH

CONSUMED IN 2024
⚡ 3.2% reduction vs 2023

0.03 KWH

CONSUMED PER LITRE OF WINE PROCESSED
⚡ 5% reduction vs 2023

	 GHG Indicator (tCO2eq/tonne of grapes):	 GHG Indicator (tCO2eq/planted hectare):	 Carbon Footprint (ton CO2eq):
2023	0.09	2.1	511.4
2024	0.11	2.0	495.5

For the third consecutive year, our energy matrix has been **100% based on certified renewable energy sources**, accredited by the National Renewable Energy Registry (RENOVA).

This is equivalent to:



Avoiding **244 TON** OF CO2 EMISSIONS per year

Equivalent to planting over **2,137** TREES annually

Removing **60** VEHICLES from circulation per year

At the winery level, a key highlight in 2024 was the incorporation of **ThermoLock** insulation in tanks as an energy efficiency measure. This thermal insulation helps maintain low temperatures, reducing the need for refrigeration equipment and achieving up to a 10°C difference between tanks with and without this technology.

This year, we voluntarily joined the “**Road to Paris – Carbon Footprint Measurement**” programme, organised by RaboFinance of the Rabobank Group, of which we are a client. The initiative aims to quantify and report our carbon footprint using the **HuellaChile** tool from the Ministry of the Environment. This exercise allowed us to transparently report our 2023 emissions, and we plan to continue with the 2024 period in 2025.




“
2025 GOAL
Reduce total energy consumption and carbon footprint by at least 5% vs 2024
”

WASTE MANAGEMENT

Each year, we become more aware of our responsibility and the respect we owe to the environment. For this reason, we continue to strengthen practices that allow us to properly manage the solid and liquid waste generated by our operations and production processes.

3,534 KG


OF NON-HAZARDOUS WASTE RECYCLED

 46.1% lower recycling rate vs 2023

Mainly due to the sale of waste for reuse

1,079 KG

OF HAZARDOUS WASTE RECYCLED

 16.4% increase in recycling rate vs 2023

Participation in collaborative battery recycling campaign

This year, we once again took part in the Battery Recycling Campaign led by the Palmilla Environmental Committee, which encourages the involvement of various educational institutions in the commune. To support the initiative, we made our RESPEL warehouse available as a collection point for the hazardous waste gathered by each school, ensuring its correct final disposal.


Thanks to this collaborative effort, we managed to collect 337 kg of batteries, which were properly delivered for recycling.

TYPE OF WASTE	KG RECYCLED	
	2023	2024
Non Hazardous Waste		
Paper and cardboard	640	580
Plastic	90	344
Glass	830	510
Scrap metal	5,000	2,100
Total	6,560	3,534

Hazardous Waste	2023	2024
Total	927	1,079

6,729 M³

OF LIQUID INDUSTRIAL WASTE (RILES) GENERATED

 47.8% lower indicator vs 2023

Implementation of effective water-saving policies



PACKAGING CALITERRA AND SUSTAINABILITY

With the aim of continuing to improve our packaging and reduce our environmental impact, the Tributo and Reserva lines of Caliterra feature the following sustainable attributes:



LIGHTWEIGHT BOTTLES:

Help reduce the carbon footprint, mainly associated with transportation. An 8.7% reduction in the weight of Bordeaux bottles (red wines) and a 27.6% reduction in the weight of Burgundy bottles (white wines). Being made of glass, they are fully recyclable.

BORDEAUX
from 460g to → 420g

BURGUNDY
from 580g to → 420g



COMPOSTABLE CORKS:

Natural and easily biodegradable.



RECYCLED PAPER LABELS:

FSC-certified, which guarantees that the forests from which the paper is sourced are managed responsibly and sustainably.



This information is available on all Caliterra Tributo and Caliterra Reserva labels, ensuring that our consumers can make informed and conscious purchasing decisions.



RESPECT FOR PEOPLE









EMPLOYEES

Over time, we have recognised the value and knowledge present in local talent. For this reason, we actively promote the hiring of individuals who are either from or currently reside near the commune of Palmilla, where our operations have been based since the beginning.



OUR BENEFITS

-  Long-service recognition .
-  Daily transport to and from our facilities .
-  Supplementary life and health insurance.
-  On-site influenza and COVID vaccination campaigns.
-  Monthly healthy snacks.
-  Wine gifts for Independence Day and Christmas.

100% of our permanent and fixed-term employees working at our Colchagua facilities live within the province.

Additionally, we offer:



SUSTAINABILITY BONUS

For meeting established goals related to energy and water savings, and recycling.



HARVEST BONUS

Linked to work quality, attendance, care of safety equipment, and communication with supervisors during the harvest period.



PRODUCTIVITY BONUS

Linked to work quality, attendance, care of safety equipment, and communication with supervisors outside of the harvest period.



194 PERMANENT EMPLOYEES

41
IN SANTIAGO OFFICES

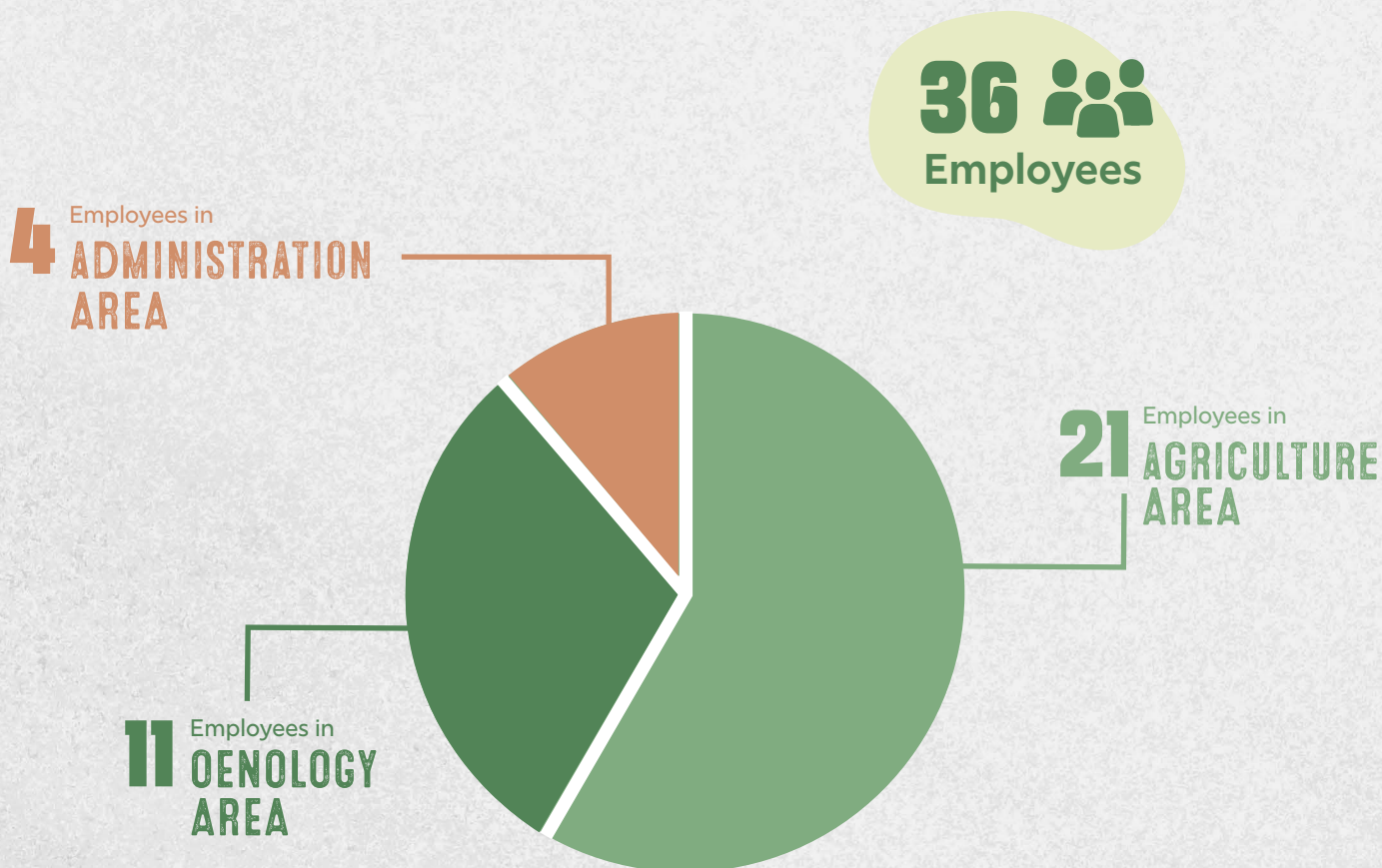
117
IN PRODUCTION PLANT

36 IN COLCHAGUA

128
65.9% MEN


66
31.1% WOMEN

DISTRIBUTION OF PERMANENT STAFF IN COLCHAGUA





DEVELOPMENT AND STRENGTHENING OF OUR INTERNAL TALENT

 **2,723.2 HOURS**
 ALLOCATED TO
 INTERNAL AND EXTERNAL TRAINING
 127.5% increase vs 2023

 **27 HOURS**
 AVERAGE TRAINING TIME
 PER EMPLOYEE
 46.7% increase vs 2023

RESPONSIBLE ALCOHOL CONSUMPTION



Once again, we reaffirmed our commitment to promoting responsible alcohol consumption—specifically wine—as part of our industry’s pledge to current and future generations.

We maintained our voluntary membership in **Wine in Moderation**, the international movement that promotes wellbeing and a balanced lifestyle by setting reliable guidelines and measures for the wine sector.

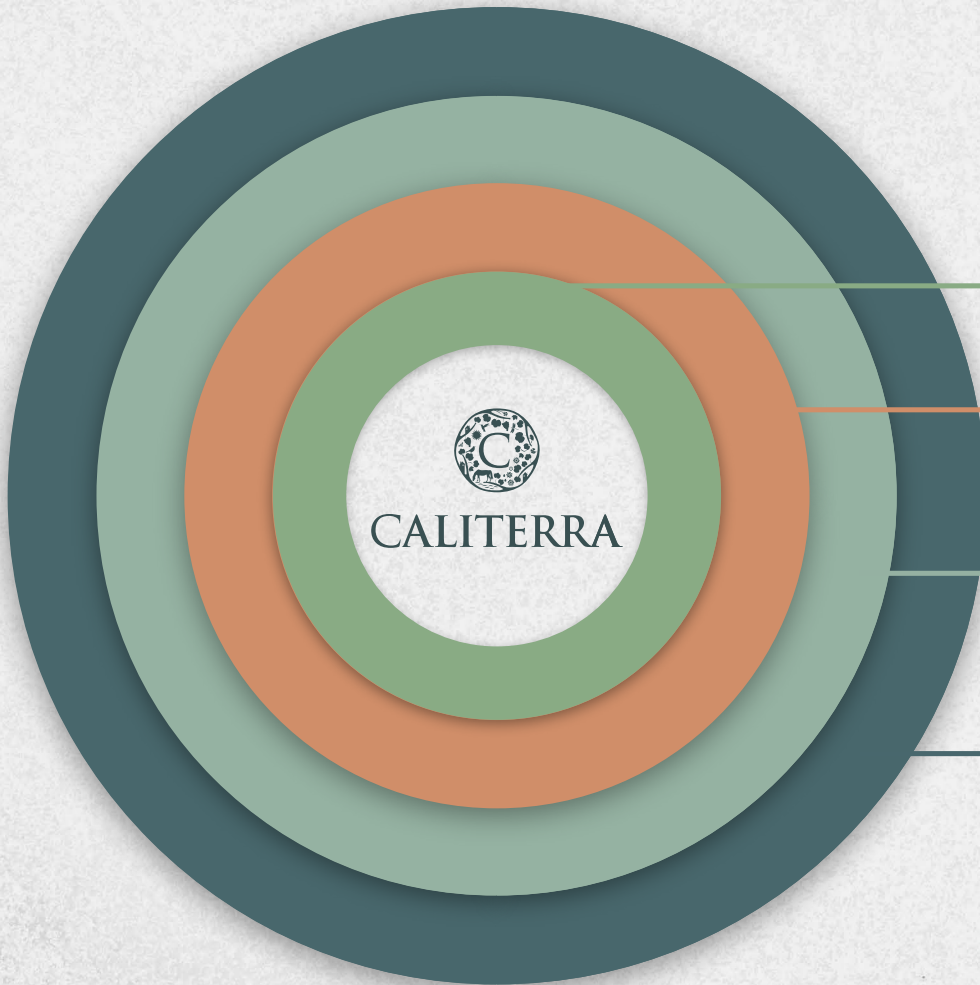
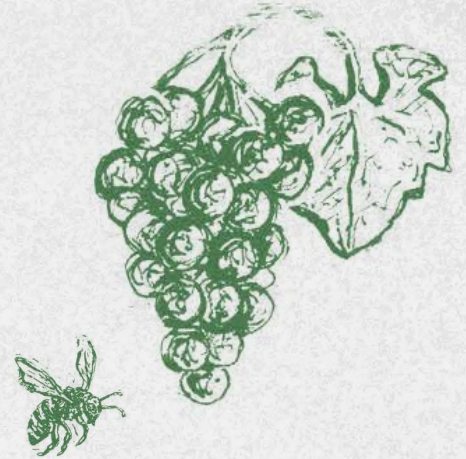
The information we provide to consumers through our products and communication channels is aligned with these guidelines. We also conduct internal awareness campaigns to build a culture of responsible consumption.

To start the year, all our employees received an informational leaflet highlighting the importance and benefits of moderate alcohol consumption. The leaflet detailed recommended intake measures for men and women, along with useful tips for responsible drinking. Each employee also received a corkscrew engraved with the message "Drink Responsibly."



COMMUNITY

We aim to remain active participants and foster close ties with our community. We do so through initiatives focused on education and capacity-building, as well as collaborative efforts that positively impact those near our operations.



Employees and their Families

Sectors of La Arboleda, El Huique, and Valle Hermoso: nursery schools, high schools, neighbourhood councils, fire brigades, and police.

Municipality of Palmilla: municipal government, fire brigades, police, nursery schools, and public schools.

Municipality of Santa Cruz: municipal government, Colchagua Valley Wine Association, nursery schools, primary and secondary schools, public schools, and technical institutes.

*Our community categorization is based on the priority and proximity of each group to our operations.



In 2024, we continued to drive and collaborate with our community through a different of activities:

Activity	N° of participants
Workers and their families	
Vaccination campaign led by Palmilla Municipal Health Department	52
La Arboleda, El Huique and Valle Hermoso	
Fire prevention talk with CONAF and local actors	80
Harvest activity with Liceo San José del Carmen	13
Collaborative work meeting with "Bien Común La Arboleda" landowners	7
Family Day celebration with Mundo Feliz Kindergarten	33
Participation and support in the 10th Villa Crucero Family Run	150
Technical and recreational visit by Pre-Kinder and Kinder students from Liceo San José del Carmen	36
Visit to Gotitas de Luz nursery during Early Childhood Week	32
Palmilla Municipality	
Educational and recreational visits from Palmilla Summer School	84
Inauguration of Palmilla Community Garden with Mundo Feliz Kindergarten and Neighbourhood Council	50
Chilean Heritage Day celebration with Santa Ana Kindergarten	60
Technical and recreational visit by Lihueimo School	35
Santa Cruz Municipality	
Technical and recreational visit by Jardín El Nido	24

656 PARTICIPANTS!

Additional Contributions:



Donation of petroleum to Palmilla Firefighters



Wine donations to local community organisations for specific events



Battery collection and disposal at Calterra's RESPEL winery facility as part of the hazardous waste campaign with local schools



**FIRE PREVENTION TALK
WITH CONAF ORGANIZATION**



**SUMMER SCHOOL HOSTED
AT CALITERRA PARK**



**VACCINATION CAMPAIGN
WITH PALMILLA MUNICIPAL
HEALTH DEPARTMENT**



**PARTICIPATION IN THE FIRE
DEPARTMENT ANNIVERSARY**



**FAMILY DAY CELEBRATION AT
CALITERRA PARK**



**CHILEAN HERITAGE DAY CELEBRATION
AT CALITERRA PARK**

In September, alongside students, teachers, parents from Mundo Feliz Kindergarten, residents of Villa Crucero, and Palmilla municipal representatives, we **inaugurated the first community garden in the commune**. Participants learned about various crops, their features and care.

Caliterra supported this project from the start by donating materials and providing labour through our team members.





EDUCATIONAL AND RECREATIONAL VISITS WITH EL NIDO KINDERGARTEN (SANTA CRUZ)



10TH VILLA CRUCERO FAMILY RUN



LIHUEIMO SCHOOL



LICEO SAN JOSÉ DEL CARMEN (PRE-KINDER AND KINDER)



GOTITAS DE LUZ NURSERY



HARVEST ACTIVITY WITH LICEO SAN JOSÉ DEL CARMEN

To support meaningful global initiatives, Caliterra participated with its **Tributo and Reserva** lines in "Watoto", a charity event aimed at funding the construction of a primary school in Tanzania, Africa. This project, led by Spanish NGO Kutembea na Tanzania and Chilean architect Sebastián Silva, will benefit 140 Masai children who currently lack access to formal education.



SUPPLIERS

Once again, we focused on strengthening relationships with our suppliers, understanding they are essential to our operations. We nurture close and trust-based relationships that encourage continuous improvement, always aiming to work with partners who add value to our products and business.

We manage procurement of dry and agricultural supplies from our Santiago headquarters. For products, materials, transport, machinery rental, and maintenance, we prioritise local suppliers from the Colchagua Valley. As a result, 58% of our current suppliers are local—a figure we aim to continue increasing.



135 CALITERRA
SUPPLIERS

78 (58%)
ARE LOCAL

**+34% LOCAL SUPPLIERS OVER
THE PAST YEAR**

We are committed to showcasing the talent and dedication of small producers and entrepreneurs who add meaningful value to our initiatives. Some of our valued partners include:

ECOCITEX
ECONOMÍA CIRCULAR TEXTIL

ecocitex.cl

BOTELA

botela.cl

BONOBOS
EYEWEAR

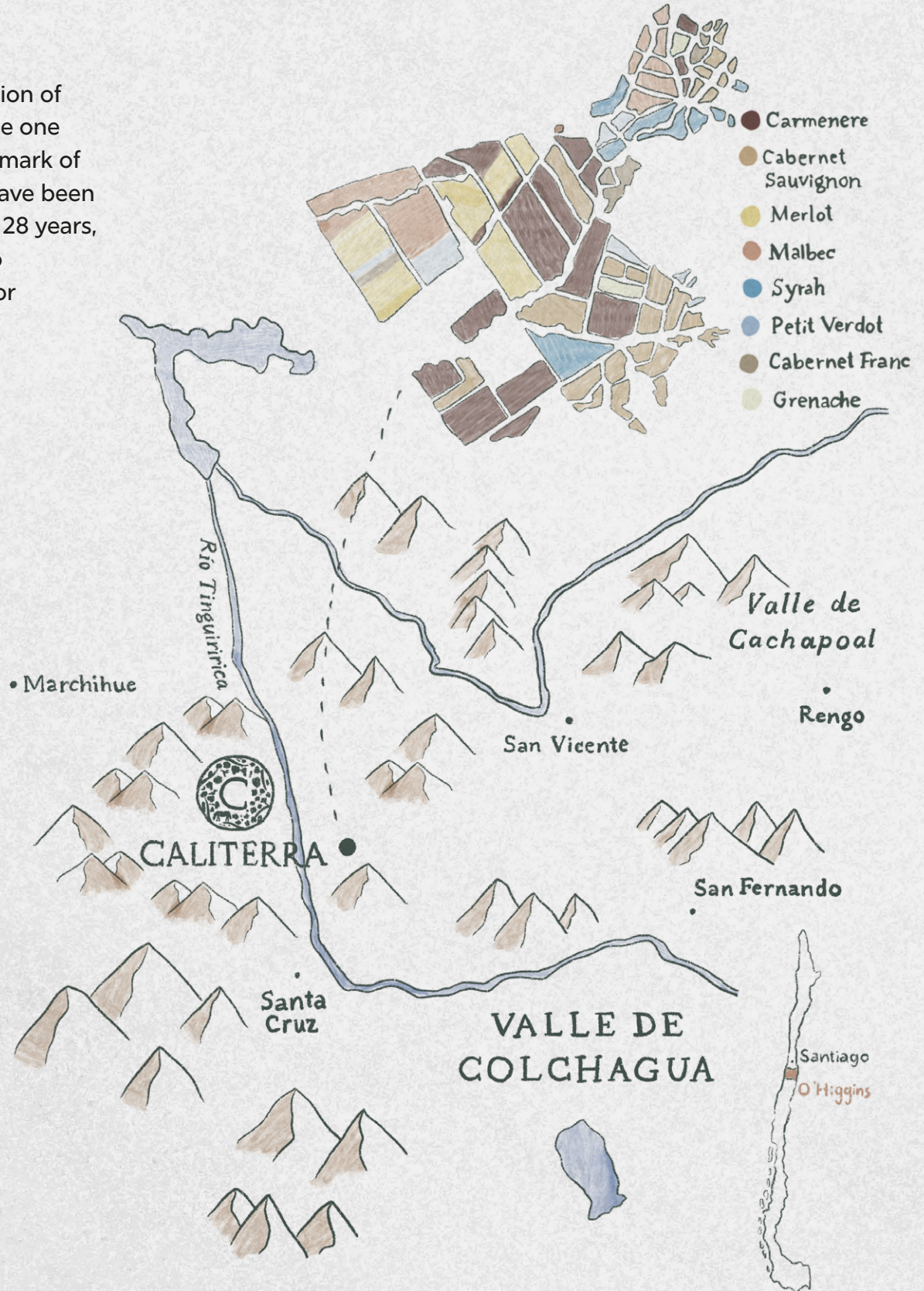
bonoboss.cl





RESPECT FOR OUR PROMISE

Each bottle is a reflection of our terroir. Every single one carries the distinctive mark of the valley where we have been located for more than 28 years, and which we hope to continue preserving for generations to come.



SOUL LAB PROJECT

In order to deepen our understanding of our terroir, we created **Soul Lab** at Caliterra, a **Research and Development (R&D)** laboratory that plays a key role in innovation and the continuous improvement of our winemaking processes. This initiative is especially focused on continuing to enhance the quality of our wines while also adapting to the new trends of our consumers.

As part of this, in 2024 we launched a project focused on the harvest, selection and propagation of native yeasts found in our vineyards. The goal is to explore their potential in the fermentation process and to develop aromatic profiles that express the richness and identity of the Colchagua Valley in our most representative wines.



LAUNCH OF NEW CALITERRA TRIBUTO MEZCLA TINTA (BLEND)

At Caliterra, we are passionate about continuing to innovate within our portfolio and delight our consumers. In 2024, we introduced a new addition to our Tributo line: **Caliterra Mezcla Tinta**, Red Blend. This wine is an assemblage of different varieties from our vineyard, which vary with each vintage. The most representative grapes include Malbec, Syrah, Petit Verdot, Cabernet Sauvignon, and Carmenere.



OUR EFFORTS TO BE A MORE SUSTAINABLE BRAND EVERY DAY

RENEWAL OF "SUSTAINABLE WINE OF CHILE" CERTIFICATION

At the end of 2024, we began a new recertification process under the latest version of **Wines of Chile's Sustainability Code**. We exceeded the compliance percentage required for the audit cycle applicable to Viña Caliterra and once again obtained the **"Sustainable Wine of Chile"** seal for the **2025–2028 period**.

This news makes us proud reinforcing our way of operating under high social, environmental, and quality standards, with a long-term vision. Undoubtedly this wouldn't have been possible without the effort and commitment of our team.



CERTIFIED
sustainable.CL
VINOS de Chile



VALUE CHAIN

COLCHAGUA



Grape Production



Harvest



Vinification



Panquehue Production Facility

In order to enhance the quality and efficiency of operations for Viñedos Familia Chadwick, the family group to which Viña Caliterra belongs, part of the vinification process, as well as bottling, labelling and packaging, takes place at the production facility located in the commune of Panquehue, San Felipe.



PANQUEHUE



Bottling, Labelling and Packaging



Market Relations and Sales



Transport and Distribution

LOOKING AHEAD

As we shared in our first Impact Report, at Caliterra we remain committed to continuing to create shared value over time. We understand that this is not always easy, 2024 was an extremely challenging year for us. Although we made progress on our goals, the context in which we did so was far from ideal. Despite this, we continue to work with conviction and strength to achieve our targets.



BLUE CERTIFICATE

Clean Production Agreement (APL)



B-CORP
Certification



ORGANIC
Certification

We are at a crucial point, where every action and decision we make not only defines our present, but also shapes the future we want to see. Sustainability is not a goal, but a continuous path of learning, adaptation, and improvement that we face with passion and commitment.

We will continue to move toward a more sustainable and prosperous future for all.





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